

SAS FRANCOIS PARENT  
1 Place de l'Europe  
21630 Pommard France

March 10,2025

Mrs. Lia Tolaini Banville  
Owner  
Banville Wine Merchants  
126 East 38<sup>th</sup> Street  
New York, NY 10016

Dear Mrs. Lia Tolaini Banville:

Please be advised that effective June 8, 2025, SAS Francois PARENT renews the appointment of Banville Wine Merchants [126 East 38<sup>th</sup> St, New York, NY 10016] (NYSLA License#1243182) as its Importer and/or Distributor for the Francois PARENT wines in the following states where Banville Wine Merchants has direct wholesale distribution.

Maryland -DC- Virginia

Oregon

SAS FRANCOIS PARENT will propose to Banville Wine Merchants a yearly allocation of Bourgognes. It must be considered as a parcel of wines to take as a whole and cannot be changed but can be reduced proportionally for all the wines that make it up. Outside of the yearly allocation, specific wines may be proposed to and ordered by Banville Wine Merchants.

All Francois PARENT wines sold to Banville can only be offered for sale and/or sold in the states listed above. Any exception will cause the end of the appointment and of the yearly allocation.

All purchases must be confirmed with a formal PO and picked up within two quarters following the confirmed order. All POs are subject to final confirmation by SAS Francois PARENT. Terms are 60 days date of shipment ex-cellars if Banville Wine Merchants gets approved by our Export Insurance Company. If that company declines coverage, the order must be prepaid before its preparation in our cellars.

This appointment is valid for one year and renewable by tacit reconduction on a yearly basis unless Banville Wine Merchants or SAS Francois PARENT terminates it with a 120-day notice,

Sincerely,



Caroline Parent, General Manager

**SAS FRANÇOIS PARENT**  
**« MAISON PARENT-GROS »**  
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